

*Our Energy Means Business:* It takes more than a sound bite to tell you what it means, so read on.

*Our Energy Means Business:* We build rock-solid reliable non-stop power products to keep business in business.

Electric power, fuel, communications and clean water are essential to modern life. Failure of these infrastructure functions is a disaster. The Northeast blackout of 2003, for example, affected 50 million people and cost the North American economy over six billion dollars.

We at SENS are part of the miracle that such disasters don't happen *more often*. Our battery chargers and uninterruptible DC power systems protect against countless blackouts and economic damage around the clock.

SENS *industrial-strength* chargers and power systems help **General Electric** control their gas turbine power generators. Help the **US Department of Energy** insure that power transmission lines keep humming. Make it possible for **Exxon Mobil** move oil and gas safely through thousands of miles of pipeline. Keeping business in business is what we do. And we simply do it better than anyone else.

*Our Energy Means Business:* We apply ourselves with high-energy to meet customer expectations and deadlines. Like you, we value meeting commitments, solving problems under deadline pressure and offering great value for money.

Read on for a little insight into the high performance systems and planning behind our people: Our state-of-the-art manufacturing operation starts

with the best people available – highly skilled and cross-trained throughout our facility. They assemble our products in less than a few hours (sometimes it only takes minutes.) We use an advanced system called "Lean." There's no wasted time, material or floor space. And even though we're growing we keep freeing up factory space to grow even more. Most important, we make five times as many quality checks as in a conventional factory. So we're confident offering the best warranties in the business.

Talk about conservative. Our design engineers are technology nuts, but they're also fanatics about reliable, long life operation in really tough conditions. These guys understand the stakes in your business, and create some of the toughest technology products available. The care they put into making our products bulletproof is legendary. After computer analysis they do things like torture test new products for thousands of hours. And thermal cycle them over ten thousand times. You decide if it's overkill. They do it so we can sleep at night with all that's riding on your success.

Customers love that our chargers are totally automatic and don't ever need adjustment. And that they don't break easily. And that they make batteries last 4 times longer than ordinary chargers. They like how simple and intuitive the controls are. Bottom line? SENS chargers make our customers' DC power systems more reliable – and that saves them money

Call us to find out how our energy can help keep your business in business!

William Kaewert  
President and General Manager